



**REFERRAL AGREEMENT**  
**Registration Form for Participating Brokers**

**Client Information**

Date: \_\_\_\_\_  
Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, Zip: \_\_\_\_\_  
Home Phone: \_\_\_\_\_  
Cell Phone: \_\_\_\_\_  
Email: \_\_\_\_\_  
Development: \_\_\_\_\_

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**Brokerage Information**

Company Name: \_\_\_\_\_  
Broker in Charge: \_\_\_\_\_  
Salesperson Name: \_\_\_\_\_  
License Number: \_\_\_\_\_  
Office Address: \_\_\_\_\_  
Office Phone: \_\_\_\_\_  
Cell Phone: \_\_\_\_\_  
Fax Number: \_\_\_\_\_

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**Vista to Fill Out**

Accepted By: \_\_\_\_\_  
Print Name: \_\_\_\_\_

## Registration Form for Participating Brokers \*

|                         |  |
|-------------------------|--|
| Developer:              | Vista Developers, LLC (“ <b>Vista</b> ”)   |
| Referring Broker/Agent: | Any Licensed Real Estate Broker/Agent (“Referring Broker/Agent”) responsible for procuring a sale for <b>Vista</b> .   |
| Fee:                    | An 8% commission based on the Closing Price is due upon closing of an unimproved homesite during 2009. A 3% commission of the Closing Price is due for a townhouse, house or condominium. A commission will only be paid to the procuring agent directly responsible for the closing; accordingly, only one commission will be paid.   |
| Closing Price           | Closing price is net of any incentives, referrals, rebates, leasebacks or discounts.   |
| Responsibility:         | Each customer must be registered by the Referring Broker/Agent to <b>Vista</b> at its office located in Hendersonville, North Carolina, either in person, by letter, e-mail or by faxing a copy of the Registration Form to (828) 698-8801, prior to the prospective purchaser’s visiting any <b>Vista</b> property.   |
| Referral Criteria       | All customers must be registered and accepted in writing by letter, fax, or e-mail by <b>Vista</b> in advance of the sales presentation in order to qualify as a referral. Existing <b>Vista</b> property owners, club members and prospects already in the <b>Vista</b> marketing database will not qualify as referrals.   |
| Completion of Sale      | A commission shall be deemed earned by the Referring Broker/Agent only if all of the following events occur within one hundred eighty (180) days from the date the customer is registered with <b>Vista</b> .<br>a. The registered customer executes a sales contract with <b>Vista</b> for a home, townhouse, condominium, or home site in any <b>Vista</b> property, and<br>b. The closing is completed and funds are disbursed. |
| Tours, sales, etc.      | Representatives of <b>Vista</b> shall make all property tours, sales, presentations and closings.  |

\* Content and terms are subject to change at anytime without notice.